# ORLEBAR BROWN

#### JOB DESCRIPTION

Title:	Assistant Merchandiser
Department:	Merchandising (within Operations Department)
Report to:	Merchandising Director
Base:	London, United Kingdom
Salary:	£XXK per Annum

#### **COMPANY PROFILE:**

Orlebar Brown launched in March 2007 as a more tailored approach to men's beach and swim shorts. Based on the traditional pattern of a tailored pair of trousers for men, and with their distinctive side fasteners, they are not just a swim short; they are the original and best shorts you can swim in.

In 2010 we took Orlebar Brown off the beach, out of the pool and into the resort with a range of tees, polos and shirts, and have since then developed the product into a full lifestyle offer including shorts, trousers, sweats, outerwear, knitwear, footwear and accessories.

The brand has rapidly gained global recognition and is sold through multiple channels. Web is the largest channel, delivering to customers globally through www.orlebarbrown.com. The first Orlebar Brown store opened in London in 2011, and there are now nine stores in the UK, eight stores in the US, and four in France, alongside stores managed by franchisees in Australia, Dubai, Greece and Kuwait. The brand is sold in the world's best Menswear retailers including Selfridges, Harrods, Mr Porter, Le Bon Marche, Saks 5th Avenue and Holt Renfrew amongst others, as well as through key trend and regional independent menswear stores.

In 2018 Orlebar Brown was acquired by Chanel, with a plan to continue the brand's growth and development internationally and across channels.

We are looking for another strong team player to join us on our journey in establishing Orlebar Brown as the luxury choice lifestyle brand for holiday clothes to wear every day.

Please go to www.orlebarbrown.com for further information and view the full collection.

### THE POSITION:

We are looking for an experienced Assistant Merchandiser to support our European, Australian and digital market place expansion.

As a key member of the Merchandising team, you will be the first point of contact for the website and stores teams across the world. You will be responsible for the smooth flow of goods to stores and maintaining optimum stock levels to deliver sales and profitability.

With key responsibility on product set up and stock processes, this is a real opportunity to drive positive change and make this role your own.

### **KEY ROLES AND RESPONSIBILITIES:**

## Stock Management and Allocation:

- Set up and maintain products and Pricing on in house systems (Netsuite, Joor).
- Store Replenishment and stock profile management.
- Management of stock in transit and open orders.
- Work on re-allocation of stock between business channels depending on business needs.
- Product and process Set up for Market Place channels
- Support the line manager in building an effective team environment.
- Continual contact with stores (main point of contact in Head Office) and warehouse teams.
- Work with team members on trade actions
- Assist in growing Affiliate and Key Partner accounts through key trade actions and support

## Reporting:

- Produce daily, Weekly, and ad hoc sales report, and make recommendations on your findings
- Prepare and distribute reporting Packs for management
- Analysis on store category performance and proposals for changes to Stock levels/Ranges
- Seasonal analysis to support buying decisions

### **KEY SKILLS AND ATTRIBUTES:**

- Highly analytical individual
- Someone who is organised with a real understanding of the importance of accuracy of information
- An understanding of the merchandising principles -key drivers and performance indicators
- A true understanding of Excel and mathematics
- Self-starter who is motivated with a disciplined approach to problem solving
- Fluent French and English preferred (both Written and Spoken)
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### SKILLS AND EXPERIENCE:

- Knowledge of the fashion industry
- Experience of Allocations and stock management preferable but not essential
- Advanced Excel skills and numeric ability

- Highly organised with ability to multi-task and prioritise
- Experience of working to critical deadlines
- Good written and verbal communication skills
- Previous retail experience an advantage

It's never just a job at Orlebar Brown. It's a way of life. We live and breathe our brand values – Tailored, Vibrant and Brave. Our team define who we are and how we get the job done.

To apply, please contact jobs@orlebarbrown.com with a copy of your CV. References will be sought. Direct applicants online.

Recruitment agencies – thanks for reading, but we've got this one covered!