



## **JOB DESCRIPTION**

<b>JOB TITLE</b>	Sales Associate
<b>REPORTS TO</b>	Store Manager
<b>DEPARTMENT</b>	Retail
<b>BASED</b>	New York
<b>SALARY</b>	Competitive

## **COMPANY PROFILE**

Orlebar Brown (Chanel group) launched in March 2007 as a more tailored approach to men's beach and swim shorts. Based on the traditional pattern of a tailored pair of trousers for men, and with their distinctive side fasteners, they are not just a swim short; they are the original and best shorts you can swim in.

Today, our collections are built into broader lifestyles imagined around Beach, Resort, Coast and Sport. We have multiple product releases, including capsules, new categories and services, over the calendar year to maintain excitement, and interest for our customers.

Since 2007, we have built the brand to achieve our stated purpose which is - to encourage, excite and inspire everyone to 'Holiday Better'. This is our purpose and why we get out of bed every morning.

The brand has rapidly gained global recognition and is sold through online, more than 30 O.B stores, and the best retailers and hoteliers in the world. Our customer is truly international, so whether they are in St Barth's for Christmas with family, Miami for a wild Spring break, a conference in Dubai with a few days off, tacking a boat off the coast of St Tropez, volunteering to replant mangrove plantations in Puerto Rico, walking along a cliff top in Cornwall, or diving off one into a beautiful blue ocean then O.B should be there to help you do it better.

Our business is built on relationships with those customers, and we strive to maintain our relationship with them, wherever they might be, and provide world class service, when and where they want. It is also built on finding new customers to the brand by welcoming them to join the ever-growing O.B community.

## **THE POSITION**

As a Sales Associate, you will be an ambassador for Orlebar Brown. You will have a wide range of responsibilities, which is ideal for someone who wants increase experience with the intention of progressing in the business.

## GENERAL RESPONSIBILITIES

You will be responsible for:

- Driving forward sales through a range of initiatives.
- Building brand awareness and a client base
- Maintaining Orlebar Brown standards of cleanliness, merchandising and service.
- Completing and submitting all necessary paperwork and reports for Orlebar Brown Head Office when required.

## CANDIDATE PROFILE

- Excellent communication skills, both verbal and written. Excellent internal & external customer service is vital to your success in this role.
- Experience in high-end retail. Familiarity with the menswear market and luxury goods.
- A real attention to detail.
- A proven track record of strong inventory management.
- Enthusiastic and enjoy your work.
- Someone who enjoys taking ownership of a project and seeing it develop.
- A practical multi-tasker, who can focus on the detail whilst never losing sight of the bigger picture.
- A self-starter that enjoys being part of a team.

## WHAT WE OFFER

- Join a diverse working environment of people who we learn from every day
- The chance to train and develop your skills in a fun and fast working environment
- Competitive benefits package – 33 days holiday (inclusive of 8 public holidays), amazing discount on our products and other brands within the group, flexible working hours, company pension scheme, private healthcare package and cycle to work scheme.

It's never just a job at Orlebar Brown. It's a way of life. We live and breathe our brand values – Tailored, Vibrant and Brave. Our team define who we are and how we get the job done.

To apply, please contact [jobs@orlebarbrown.com](mailto:jobs@orlebarbrown.com) with a copy of your CV.

**Direct applicants online.** *Recruitment agencies – thanks for reading, but we've got this one covered!*