



JOB DESCRIPTION

JOB TITLE:	Sales Associate
DEPARTMENT:	Retail
REPORTING TO:	Store Manager
LOCATION:	Naples, Florida
SALARY:	Competitive

COMPANY PROFILE

Orlebar Brown launched in March 2007 as a more tailored approach to men's beach and swim shorts. Based on the traditional pattern of a tailored pair of trousers for men, and with their distinctive side fasteners, they are not just a swim short; they are the original and best shorts you can swim in.

In 2010 we took Orlebar Brown off the beach, out of the pool and into the resort with a range of tees, polos and shirts, and have since then developed the product into a full lifestyle offer including shorts, trousers, sweats, outerwear, knitwear, footwear and accessories.

The brand has rapidly gained global recognition and is sold through multiple channels. Web is the largest channel, delivering to customers globally through www.orlebarbrown.com. The first Orlebar Brown store opened in London in 2011, and there are now nine stores in the UK, eight stores in the US, and four in France, alongside stores managed by franchisees in Australia, Dubai, Greece and Kuwait. The brand is sold in the world's best Menswear retailers including Selfridges, Harrods, Mr Porter, Le Bon Marche, Saks 5th Avenue and Holt Renfrew amongst others, as well as through key trend and regional independent menswear stores.

In 2018 Orlebar Brown was acquired by Chanel, with a plan to continue the brand's growth and development internationally and across channels.

THE POSITION

As a Sales Associate, you will be an ambassador for Orlebar Brown. You will have a wide range of responsibilities, which is ideal for someone who wants increase experience with the intention of progressing in the business.

RESPONSIBILITIES

- Driving forward sales through a range of initiatives.
- Building brand awareness and a client base
- Maintaining Orlebar Brown standards of cleanliness, merchandising and service.
- Completing and submitting all necessary paperwork and reports for Orlebar Brown Head Office when required.



EXPERIENCE

- Excellent communication skills, both verbal and written. Excellent internal & external customer service is vital to your success in this role.
- Experience in high-end retail. Familiarity with the menswear market and luxury goods.
- A real attention to detail.
- A proven track record of strong inventory management.

CANDIDATE PROFILE

- Enthusiastic and enjoy your work.
- Someone who enjoys taking ownership of a project and seeing it develop.
- A practical multi-tasker, who can focus on the detail whilst never losing sight of the bigger picture.
- A self-starter that enjoys being part of a team.

WHAT WE OFFER

- Join a diverse working environment of people who we learn from every day
- The chance to train and develop your skills in a fun and fast working environment
- Healthcare package
- Enhanced holiday allowance
- Bonus based on sales performance

It's never just a job at Orlebar Brown. It's a way of life. We live and breathe our brand values – Tailored, Vibrant and Brave. Our team define who we are and how we get the job done.

To apply, please contact jobs@orlebarbrown.com with copy of your CV and a friendly introduction.

Direct applications only. Recruitment agencies – thanks for reading, but we've got this one covered!